

20-041

EXHIBIT A



**County of Summit, Ohio**  
**Department of Finance and Budget**  
Div. of Purchasing  
175 S. Main Street Room 742  
Akron, OH 44308

**Cost Proposal**  
**In Response to**

**Request for Proposal for**  
**Translation and Interpretation Services**

**Due Date:** Thursday, November 21, 2019 NLT 2:00 PM EST

**UPLOADED TO:**  
[www.PublicPurchase.com](http://www.PublicPurchase.com)  
Summit County, Ohio  
Department of Finance and Budget

**SUBMITTED BY:**  
Natalia Vernigora, Vice President Sales  
Effectiff Services, LLC  
1990 N.E. 163<sup>rd</sup> Street, #233  
North Miami Beach, FL 33162  
Tel: (929) 999-2154  
Mobile: (703) 401-9822  
EIN 35-2593296

<b>Document Translation Services:</b>	<b>Per Word</b>
Spanish - Non-Rush	\$0.13
All other languages	\$0.14
Expedited Service (per word)	\$0.16
Revisions - includes second round and above of author-requested proofreading and editing; as well as request for source additions, alterations or rewrites	\$0.06
<b>Additional Workflow Charges:</b>	
Multilingual DTP (Desktop Publishing / Graphic Design) – includes Webpage translation and formatting (localization)	\$40.00 per hour
<b>Project Management Fee</b>	<b>8%</b>
<b>Interpreter Services</b>	
On-site Oral Interpreter Services: Spanish (1-hour minimum)	\$60.00 per hour
All Other Languages (1-hour minimum)	\$75.00 per hour
<b>Video Remote Interpreting</b>	
Video Remote Interpreting (VRI) Services – Spanish:	\$0.85 per minute
Video Remote Interpreting (VRI) Services – all other languages, ASL	\$1.05 per minute
<b>Over-the Phone Interpreting</b>	
Over-the-Phone Interpretation (OPI) Services - Spanish:	
On-demand services	\$0.60 per minute
Scheduled services	\$0.60 per minute
Over-the-Phone Interpreter (OPI) Services - All Other Languages:	
On-demand services	\$0.75 per minute
Scheduled services	\$0.75 per minute
<b>TRANSCRIPTION SERVICES</b>	
Will be priced after audio files are analyzed. Rates are based per transcription hour to transcribe an audio file to the same language in which the audio file was recorded. Once the transcription is completed, regular translation per word translation rates will apply.	\$40/hour