

# Summit County Board of Elections

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*Members:*

**Wayne M. Jones**  
**William D. Rich**

*Democrats*

**Bryan C. Williams**  
**Ray L. Weber**

*Republicans*

April 24, 2018

Summit County Executive Ilene Shapiro  
John Schmidt, President, Summit County Council  
175 South Main Street  
Suite 200  
Akron, Ohio 44308

Executive Shapiro and Council President Schmidt,

As you know, in 2016, the Board purchased three model 850 high-speed optical scan machines from Election Systems & Software (ES&S) for the purpose of tabulating absentee and provisional ballots. At the time, the Board decided to retain three of the model 650 high-speed scanners. Since the purchase of the newer models, the older 650 models have not been used. Other county Board of Elections and the vendor, ES&S, were contacted to see if there was any interest in purchasing the equipment. The best offer came from ES&S in the form of a \$20,000 credit applied directly to any service or purchase with ES&S. At the April 10 Board Meeting, the Board unanimously accepted the proposal from ES&S. Because of the amount of the transaction, the Board is requesting that County Council approve the trade-in proposal from ES&S. Enclosed are the minutes from the April 10 Board Meeting and the offer from ES&S.

Please feel free to contact us should you have any questions.

Sincerely,



Joseph P. Masich  
Director



Paula A. Sauter  
Deputy Director

18-178  
EXHIBIT A

**William D. Rich**  
*Chairman*

**Joseph P. Masich**  
*Director*

**Paula A. Sauter**  
*Deputy Director*



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March 22, 2018

Joseph P. Masich, Director  
Summit County Board of Elections  
470 Grant Street  
Akron, Ohio 44311-1157

**RE: Summit County, Ohio ("County") Election Systems & Software, LLC  
("ES&S") Model 650 Trade In Credit**

Dear Mr. Masich:

This letter shall confirm ES&S' agreement to provide the County with a twenty thousand dollar (\$20,000.00) credit on account for the trade in of the County's three (3) ES&S Model 650 central scanners and associated pre-paid maintenance for the foregoing units ("Credit On Account"). The Credit On Account shall be provided as follows:

- A credit of \$4,290.00 per unit for a total \$12,870.00; and
- A credit of \$7,130.00 for pre-paid maintenance on the units

The Credit On Account may be used by the County for the future purchase of ES&S equipment, license of ES&S software or the purchase of ES&S' services and supplies.

With respect to the trade in of the three (3) ES&S Model 650 central scanners, ES&S will schedule a date and time mutually agreeable by the parties in which ES&S will come and pick up the three (3) ES&S Model 650 central scanners.

If you have any questions related to the above matter, please do not hesitate to contact me.

Sincerely,

*Craig Seibert*

Craig Seibert

cc: Gene Seets – ES&S

# BOARD MEETING

April 10, 2018

TUESDAY – 3:00 P.M.

The Summit County Board of Elections met at the office at 470 Grant Street, Tuesday, April 10<sup>th</sup> 2018 at 3:15 P.M.

Members Present: Messrs. Rich, Jones, Weber and Williams

Guests Present: Director Joseph P. Masich; Deputy Director Paula Sauter; Asst. to Director, Debbie Walsh; Asst. to Deputy Director, Dave Petty; Pete Nischt; Prosecutor's Office; John Wysmierski, Christian Benzie, Sean Gaffney, Nancy Laria and Sandy Balthis, all BOE employees, Perry Alexandrides, SOS Liaison.

## CALL TO ORDER

Mr. Rich: This meeting of the Summit County Board of Elections is called to order.

## 3) ACCEPTANCE OF TRADE-IN BY ES&S FOR 3 650 HIGH SPEED SCANNERS.

Mr. Rich: Next item is the acceptance of trade-in by ES&S for 3 650 high speed scanners.

Mr. Masich: I inquired of ES&S as to a trade in value for the machines. As you can see, they are offering us \$4,290 per unit plus obviously a refund for pre-paid maintenance that we pay on those units. We're asking you to accept the trade-in amount. We then have to forward it to the County because it exceeds their \$2,500 threshold we can do on our own to get rid of equipment or trade-in equipment, and I...Paula and I highly recommend this amount because I think they are being rather generous to us based on the fact that ES&S recently purchased 4 machines at an online auction from Cuyahoga County for a total of \$500 for all 4 machine. So, I recommend...

Mr. Weber: We had all the confidence in the world in you two.

Mr. Rich: So, you want to question the floor?

Mr. Williams: Yeah, so...

Mr. Rich: The floor recognizes Mr. Williams.

Mr. Williams: Thank you. I don't have any issue with the amount they are offering. The method they are offering it is also very pleasing to me, which is a \$20,000 credit on our account which we'll clearly be spending. This is, in essence, allowing the Board of Elections to sell and keep the money for equipment, which is traditionally not the County's way. So, my question for you is when you seek permission from the County to get it approved at the \$20,000 level, are you also seeking to get it approved as a trade-in on the account? In other words we're going to spend less out of contract services because of this trade-in. Do we have the authority to do it that way?

Mr. Rich: I mean that's the terms of the offer.

Mr. Masich: Right, we're going to present...we're to give the offer to the County.

Mr. Weber: I don't think you want to ask them for permission. Ask them to approve...

Ms. Sauter: Yes.

Mr. Masich: We're just going to send them this letter...we're going to send them this letter asking for approval of this trade-in.

Mr. Williams: Okay.

Ms. Sauter: Yes.

Mr. Williams: And clearly a cash trade-in would be a different amount.

Mr. Masich: Right.

Mr. Williams: For sure. Okay, good. Well I'll move the recommendation to accept the trade-in of the 3 650 high speed scanners.

Mr. Jones: Second.

Mr. Rich: We have a motion and a second, any debate on the motion? All in favor say aye.

Mr. Jones: Aye.

Mr. Williams: Aye.

Mr. Weber: Aye.

Mr. Rich: Aye. Motion is adopted without dissent.

**The Motion**

**It was moved by Mr. Williams to accept the trade-in of 3 650 high speed scanners for \$20,000 to be credited to the Board of Elections' account. The motion was seconded by Mr. Jones. The motion passes, with all voting aye.**