

Summit County Vendor Match Results, Rebate and Fee Schedule

- **Total Eligible Vendors:** 1,406
 - **Total Confirmed/already enrolled Vendors:** 254 (\$7,989,040)
 - **Base Range Spend Opportunity:** \$ 15,971,810
 - **Possible Rebate:** ~\$200,000
 - **Upside Range Opportunity:** \$ 20,048,604
 - **Possible Rebate:** ~275,000
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- In order for the above Spend and Rebate numbers to come to fruition, Summit County would want to implement a plastic card account to replace the US Bank account and then also implement Virtual Cards for AP Spend to Vendors and Suppliers.
 - Vendor match Base and Upside ranges can be a bit inflated, from time to time. Realistically, the spend will likely end up in the \$8-\$12MM spend range.
 - Possible Cash Rebates are assuming Summit County joins the Huntington CCOA County Consortium Program.

Vendor Match Results – Top 20 Confirm Vendors and Top 20 MasterCard/Visa Acceptance Vendors

Top 20 Confirmed Vendors	Spend Amount
DAVEY RESOURCE GROUP INC	\$ 1,006,933.15
THRASHER GROUP INC	\$ 727,812.54
UNITED DISABILITY SERVICES INC	\$ 619,955.10
ARAMARK SERVICES INC	\$ 520,786.25
CARING FOR KIDS INC	\$ 505,620.52
CARGILL INC	\$ 454,460.33
SOUTHEASTERN EQUIPMENT CO INC	\$ 448,141.88
PROTECH SECURITY INC	\$ 430,068.35
MOTOROLA SOLUTIONS INC	\$ 373,086.08
AT&T MOBILITY LLC	\$ 220,824.76
AT&T CORP	\$ 172,278.66
PUMP SYSTEMS LLC	\$ 121,313.16
ACCESS INC	\$ 118,021.88
STAPLES INC	\$ 115,564.54
FEDERAL EXPRESS CORPORATION	\$ 110,581.09
MCKESSON MEDICAL-SURGICAL GOVERNMENT SOLUTIONS LLC	\$ 71,232.00
FORENSIC FLUIDS LABORATORIES INC	\$ 62,400.00
CHARTER COMMUNICATIONS HOLDINGS LLC	\$ 57,889.60
ARAMSCO INC	\$ 51,266.33
COPLEY OHIO NEWSPAPERS INC	\$ 50,853.74
Grand Total	\$ 6,239,089.96

Top 20 Pending MC/Visa Vendors	Spend Amount
ORIANA HOUSE INC	\$ 11,250,160.27
COMMUNITY SUPPORT SERVICES INC	\$ 2,614,448.51
SYNERGY LLC	\$ 2,462,384.17
CADENZA LLC	\$ 2,107,736.93
CHILD GUIDANCE & FAMILY SOLUTIONS	\$ 1,558,484.57
TOTAL ADMINISTRATIVE SERVICES CORP (TASC)	\$ 1,338,555.08
OHIO MENTOR INC	\$ 1,313,570.23
VILLAGE NETWORK	\$ 1,210,489.21
INTERVAL BROTHERHOOD HOMES INC	\$ 1,038,519.33
UNITED WAY OF SUMMIT & MEDINA	\$ 847,340.46
OHIOGUIDESTONE	\$ 802,118.05
UNITE USA INC	\$ 600,000.00
TARRY HOUSE INC	\$ 499,166.43
TRI COUNTY JOBS FOR OHIO GRADUATES	\$ 489,328.84
SPECIALIZED ALTERNATIVES FOR FAMILIES AND YOUTH	\$ 461,817.68
ENERGY HARBOR CORP	\$ 455,499.19
SHELTER CARE INC	\$ 454,385.07
BATTERED WOMENS SHELTER	\$ 440,324.06
NATIONAL YOUTH ADVOCATE PROGRAM INC	\$ 419,782.23
SUMMIT PSYCHOLOGICAL ASSOC INC	\$ 395,059.06
Grand Total	\$ 30,759,169.37

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Internal Use

Commercial Card Rebate Schedule – CCAO Consortium

Annual Spend	Monthly Rebate <i>(paid monthly on total spend)</i>	Annual Bonus	Total Potential Rebate
\$ 1,000,000 - \$ 4,999,999	50 BPS (.50%)	60 BPS (.60%)	110 BPS / 1.10% Total
\$ 5,000,000 - \$ 9,999,999	50 BPS (.50%)	85 BPS (.85%)	135 BPS / 1.35% Total
\$ 10,000,000 - \$ 14,999,999	50 BPS (.50%)	90 BPS (.90%)	140 BPS / 1.40% Total
\$ 15,000,000 - \$ 19,999,999	50 BPS (.50%)	95 BPS (.95%)	145 BPS / 1.45% Total
\$ 20,000,000 - \$ 29,999,999	50 BPS (.50%)	100 BPS (1.0%)	150 BPS / 1.50% Total
\$ 30,000,000 - \$ 39,999,999	50 BPS (.50%)	105 BPS (1.05%)	155 BPS / 1.55% Total
\$ 40,000,000 - \$ 59,999,999	50 BPS (.50%)	110 BPS (1.10%)	160 BPS / 1.60% Total
\$ 60,000,000 - \$ 79,999,999	50 BPS (.50%)	115 BPS (1.15%)	165 BPS / 1.65% Total
\$ 80,000,000 - \$ 99,999,999	50 BPS (.50%)	120 BPS (1.10%)	170 BPS / 1.75% Total
\$100,000,000 +	50 BPS (.50%)	130 BPS (1.15%)	180 BPS / 1.80% Total

** Based on the counties already part of the consortium, the additional spend from Summit County would likely put the group in the \$20-29.9MM tier for 2024.*

Huntington is pleased to offer Summit County an Up-Front Bonus of \$10,000 if they choose to transition their credit card program and implement Virtual Card capabilities with Huntington. (see provisions on next page)

Huntington will pay a rebate of 50 bps on all eligible spend each month with the potential for an annual rebate bonus on all eligible, non-large ticket spend at the end of each calendar year (payable 30 days following the calendar year-end close.)

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\$10,000 Move Bonus – Provisions

- Huntington agrees to pay Summit County an Up-Front ‘Move’ Bonus of \$ 10,000 to be paid within 60 days of establishing the new Commercial Card account on Huntington’s system by 12/31/2023.
- Summit County will earn the Up-Front Bonus if (I) the company’s eligible spend volume for the first 12 months after Huntington establishes county’s Commercial Card account on Huntington’s system equals or exceeds \$6,000,000. If Summit County does not satisfy, Huntington is entitled to recoup the \$10,000 Up-Front Bonus from the county by (i) offsetting any Rebate that they may be entitled to under this Addendum or (ii) imposing a charge on the company’s Commercial Card Account.

Commercial Card Fee Schedule

Late Fee	1.0% of any past due amount; minimum \$100
Minimum Eligible Spend Fee	WAIVED
Over limit Fee	\$25 per occurrence
Cash Advance Fee	2.5% of any amount advanced; minimum \$10 per advance
Custom Card Fee	Actual cost assessed by vendor
Return Payment/NSF Fee	\$25
International Transaction Fee	0.80% of the International Transaction amount in US Dollars assessed as a fee to Commercial Card Account, 0.20% assessed as a currency conversion fee as part of the transaction
Expedited Card Delivery Fee (Overnight)	\$35
Data Download Fee	\$100
Annual Card Fee	WAIVED
Document Handling Fee	\$11 monthly; waived if Company elects to receive (Company level) paperless statements
Research or Duplicate Document Fee	\$40 per hour; minimum 1 hour assessed

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Huntington Commercial Card

JOIN THE OHIO COUNTY COMMERCIAL CARD CONSORTIUM Program Perks Available for Members

Eligible counties that join the Ohio County Commercial Card Consortium, created by the County Commissioners Association of Ohio, will have access to the Huntington Commercial Card program.

Commercial card programs make it easier to purchase, track expenditures, and to protect against fraud and misuse, which are big reasons many organizations are opting into them. They offer many other benefits as well.



Huntington Commercial Card

OHIO COUNTY COMMERCIAL CARD CONSORTIUM

Key Benefits You'll Get with Our Program:

Improved Cash Flow Management

- The annual cash rebate is calculated on the total spend of the consortium, which provides a higher rebate tier than standalone programs
- Regulate purchase timing and finance payments as needed to save funds for other uses
- Utilize vendor payment terms without negatively impacting your cash position.

Automated Processing

- Eliminate purchase orders, paper-based expense processing, and the need for reimbursement check processing, which will free up employees' time for other tasks
- Pay invoices electronically

Support and Training

- Experience a streamlined onboarding process facilitated by a dedicated team
- Learn how to customize the program to your organization's specific needs
- Receive ongoing service and guidance, plus 24/7 cardholder assistance



CONNECT WITH US TODAY TO GET STARTED →

Contact Government Banking at Huntington
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Membership in the Ohio County Commercial Card Consortium and Huntington lending products are subject to credit application and approval. Eligibility requirements apply. An additional fee will apply if adding branding to your group's commercial card.

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